

Seeking Immediately: Opportunities with Alpha Partners

Description:

Alpha Partners, LLC, a private real estate company, is currently seeking to fill the following available positions:

1. **Acquisition Associate** *page 2*
2. **Investment Analyst** *page 3*

Please see position descriptions on the following pages, and inquire with your resume to Avi Abrams, at jobs@alphapartnersgroup.com.

About us:

We are focused in urban real estate development, leasing, and management, pursuing premier retail and mixed-use assets in high density areas, all while delivering attractive, risk-adjusted returns to investors and strategic partners.

We at Alpha Partners aim to rise, and grow our world and investors' futures.
Rise with us.

Seeking Immediately: Acquisition Associate, Commercial Real Estate Investment

Opportunity:

Alpha Partners, LLC, a private real estate company, is currently seeking commercial a real estate acquisitions associate to identify new investment opportunities for the company and to play a key role evaluating and underwriting these transactions under the direction of a senior deal professional.

Responsibilities:

Include, but not limited to:

- *Develop extensive network of third party intermediaries, property owners, developers, economic development officials, and other industry professionals through cold calling, direct meetings, and attendance at trade shows/conferences in order to generate deal flow (preferably proprietary and off-market).
- *Identify, research, present, and pursue retail and mixed-use opportunities of between \$5 million and \$40+ million that have a “value-add” component and therefore the potential to achieve significant returns.
- *Conduct extensive market research to understand and anticipate demographic trends/shifts; Identify under-retailed areas and pursue opportunities to leverage relationships with major national retailers.
- *Leverage, manage, and contribute to the company's proprietary database of over 5,000 contacts and potential deal opportunities; update Sourcing Pipeline weekly.
- *Submit written findings and recommendations on all prospective acquisitions.
- *Perform property assessments, financial analysis, and other due diligence.
- *Assist in structuring transactions, negotiating pricing, and drafting letters of intent.
- *Work closely with the Acquisitions Team to underwrite and consummate deals.
- *Interface with in-house Development/3rd Parties to gather data on projected construction/redevelopment costs, leasing assumptions and other information for use in developing financial models and generating returns scenarios.

Qualifications:

- *Proficient in Microsoft Word, Excel, and PowerPoint
- *Computer savvy
- *Good working knowledge of the Commercial Real Estate industry
- *Diligent worker and team player
- *Personable yet assertive.

Compensation:

Commission & Potential Opportunity for Ownership

About Us:

Alpha Partners is focused in urban real estate development, leasing and management, pursuing premier retail and mixed-use assets in high-density areas. Alpha provides the best possible ‘Main Street’ retail and mixed-use building environments throughout the urban landscape across the United States – all while delivering attractive, risk-adjusted returns to investors and strategic partners.

Contact:

Alpha Partners, LLC
450 W 33rd Street, New York, NY 10001, Suite 187
jobs@alphapartnersgroup.com
(646) 368-8370

Seeking Immediately: Investment Analyst, Commercial Real Estate Investment

Opportunity:

Alpha Partners, LLC, a private real estate company, is currently seeking commercial real estate investment interns.

Responsibilities:

Include, but not limited to:

- *Research commercial property details using several databases and on-line sources.
- *Track and compile commercial real estate transactions within a defined territory using on-line database tools.
- *Updating and maintaining mailing list.
- *Creating cash flow models
- *Creating and maintaining Comparable Sales data.
- *Searching for and recording Available listings.

Qualifications:

- *Proficient in Microsoft Word, Excel, and PowerPoint
- *Computer savvy
- * Desire to learn about the Commercial Real Estate industry
- *Diligent worker and team player
- *Personable

Paid Internship Info:

University/College credit

Time-frame:

Candidate must be able to commit to working at least 20 hours a week for a minimum of 4 months.

About Us:

Alpha Partners is a leader in urban real estate development, leasing and management, pursuing premier retail and mixed-use assets in high-density areas.

Alpha provides the best possible ‘Main Street’ retail and mixed-use building environments throughout the urban landscape across the United States – all while delivering attractive, risk-adjusted returns to investors and strategic partners.

Contact:

Avi Abroms | Alpha Partners, LLC
450 W 33rd Street, New York, NY 10001, Suite 187
jobs@alphapartnersgroup.com
(646) 368-8370